

**B.P.S. MAHILA VISHWAVIDYALAYA, KHANPUR KALAN (SONIPAT)
LEARNING RESOURCE CENTRE
ANSWER SHEET FOR LISTENING TEST**

Time: 30 Minutes

Marks: 20

Name of the Student :
University Roll Number :
Class :

Note: The test consists of 20 questions.
The complete listening transcript will be played twice.

- Q.1 Name of Company is Pegasus
- Q.2 Name of Caller is Martin.....
- Q.3 Account Number is
- Q.4 Goods received are.....
- Q.5 Discount quoted originally is
- Q.6 Correct Balance due is
- Q.7 Contact Number is.....
- Q.8 Balance will be received on.....
- Q.9 Peter Dudley’s first job was.....
- Q.10 At the office Peter Dudley reads
- Q.11 The Thorpe Group will invest more in.....
- Q.12 The Thorpe Group promises customers lower.....
- Q.13 The Thorpe Group staff follow rules to reduce.....
- Q.14 Company will move to
- Q.15 The Thorpe Group recruits staff who work well in.....
- Q.16 Who decided to move the office premises?
A) The company accountants B) The department managers C) The Board of Directors
- Q. 17 Where will the new offices be?
A) On the edge of the city B) A long way outside the city C) In a different city
- Q.18 Which department will be the last move?
A) Customer Services B) Sales C) Public Relations
- Q.19 At the new premises there will be
A) A staff gym B) A better staff canteen C) Extra meeting rooms
- Q.20 The Company will spend most money on
A) Special new office furniture B) new technology C) Recruiting a designer

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- Q.1 Company name is Gold.....
- Q.2 Company started in
- Q.3 Most recent turnover is
- Q.4 Growth over 5 years%.....
- Q.5 Managing Director is.....
- Q.6 Total number of customers is
- Q.7 Number of employees is
- Q.8 Recent staff questionnaire showed % enjoyed their work.
- Q.9 Company to sell..... business.
- Q.10 Reason for sale is.. ..
- Q.11 Company changes began in.....
- Q.12 Money from sale likely to fund.....
- Q.13 David Driver to be the new.....
- Q.14 Teltalk to merge with a.....
- Q.15 11% share will be bought byfirm.
- Q.16 Sally wanted to borrow on billion pounds to
A) Start a new company B) Purchase a large company C) Expand a small company
- Q. 17 Sally got the money for her company, close communication, from
A) A bank B) Social contacts C) Her business partner
- Q.18 Sally recruited her staff by
A) Inviting candidates for a meal B) Contacting former colleagues C) Advertising in newspapers
- Q.19 Close communications encourages its employees to travel by
A) Car B) Train C) Bicycle
- Q.20 If close communications is successful, the staff will receive
A) A bonus payment B) A Pay rise C) A share in the profits

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- Q.1 Departure time is
- Q.2 Train number is
- Q.3 Coach and seat number are
- Q.4 Price charged.....pounds
- Q.5 Check-in desk is
- Q.6 Contact name
- Q.7 New racetrack will be where the.....used to be
- Q.8 Work begins on.....
- Q.9 SPC will provide an on site.....and a sports cafe
- Q.10 Runwells manufactures
- Q.11 Runwells will provide everyone with
- Q.12 Police and ambulance need it for.....their drivers
- Q.13 Possibility of building a
- Q.14 What problem did Brian have with his sandwich business?
A) His first shop was unpopular B) He had to close one the shops
C) His second shop didn't open on time
- Q.15 Brian says his success is due to
A) Quick service B) Quality food C) Cheap prices
- Q.16 Brian says the trend nowadays is his customers to
A) Buy a sandwich to eat their desk B) Smoke in the street at lunchtime
C) Take a couple of breaks in the day
- Q. 17 Brain says the average British lunch break is
A) Just over 30 minutes B) More than 45 minutes C) About 60 minutes
- Q.18 Geraldine started her sandwich business because she
A) Had always wanted to work with food B)Recognized a good business opportunity
C) Was unsuccessful as a journalist
- Q.19 At the beginning, Geraldine financed her business
A) Through her parents B) With a bank loan C) With her own money
- Q.20 When jack first agreed to help Geraldine, he was
A) In debt B) On holiday C) out of work

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- Q.1 Company name is
- Q.2 Contact name is
- Q.3 Number of staff needed
- Q.4 Started date is October 2000.
- Q.5 Length of contract: minimum of Weeks.
- Q.6 Number of hours isper week.
- Q.7 Rate quotedper hour.
- Q.8 Contact telephone number is extension 218.
- Q.9 Location of A & T Computer Solution Business Park on Broad Street.
- Q.10 Date company start is
- Q.11 Company's market position due to
- Q.12 Plans to invest in
- Q.13 Rewards employees with
- Q.14 Training Programme has received (From local government).
- Q.15 Business section needing improvement
- Q.16 New Zealand's highest earning exports are
A) Dairy Products B) Fruit and Vegetables C) Lamb and wool
- Q. 17 Peter Bull says that the KMB was set up in order to increase
A) The profits of retailers B) The number of growers C) The demand for kiwi fruit
- Q.18 In order to sell kiwi fruit abroad, the KMB relies on
A) Low prices B) Quality control C) TV advertising
- Q.19 The newest export markets are
A) The middle East and Korea B) Europe and Japan C) South America and Vietnam
- Q.20 What percentage of New Zealand's total exports are kiwi fruit?
A) Seven B) Twenty-five C) Thirty-two